



A Scouting Tradition for over 35 years.....

## PECATONICA RIVER POPCORN

# Popcorn Sale

Leatherstocking Council | 2025





# WHO IS PECATONICA RIVER POPCORN

**Attention to detail is key. We have been making quality popcorn since 1983. Over the last 40 years we have worked with a number of Boy Scout councils while specializing each sale to capitalize each council's strengths and assets. This includes everything, such as container design, unique products and custom promotions.**

"Our goal at Pecatonica River has been and always will be to make the best Popcorn possible, consistently, efficiently and with high attention to detail. This goal is what keeps us in business year after year"

*Nick Solomon,*  
~President





# Unit and Council Impact

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## SCOUTING VALUES

Scouts learn to earn their own way

Scouts learn responsibility

Scouts learn perseverance

Salesmanship

Communication

Self Confidence

Enhance Scouting programs

Provide needed equipment

Reduce program costs

# Key Popcorn Dates

DATE	ACTIVITY
7/9/25	Show-N-Sell Orders Due to PRP
7/30/25-8/1/25	Show-N-Sell Order Pickup (Tentative)
8/6/25	ReOrders Due to PRP
8/27/25-8/28/25	Re-Order Pickup for Show N' Sell (Tentative)
10/30/25	Show N' Sell Flyer Orders and Prize Orders Due!
11/19/25-11/22/25	Take Order Popcorn Pickups!
7/2/25, 8/13/25, 8/8/25 Online 7PM	Kernels' Corner Trainings



# YOUR FAVORITE POPCORN and MORE!



## CLASSIC CARAMEL CORN

Glazed to perfection with real butter and brown sugar to create a flavor to remember, with a crunch you can't forget.

Net Wt. 8 oz. ▲ \$10 GF



## JALAPEÑO CHEESE

The unmistakable zip of jalapeño pepper gives this feisty popcorn flavor its heat. Perfect for those who like their snacks with a little kick.

Net Wt. 5.5 oz. ■ \$20 GF



## CLASSIC TRIO

Everyone's favorite blend of sweet & savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them individually.

*Caramel Corn, Cheddar Cheese, Butter*

Net Wt. 17.75 oz. ③ \$35 GF



## YELLOW POPPING CORN

America's healthiest snack food in a re-sealable Adventure tub! Pops up tender for that fresh popcorn taste you're craving.

Net Wt. 2 lbs ▲ \$15 GF U



## KETTLE CORN

Experience a tasteful treat, sure to satisfy your sweet and salty craving.

Net Wt. 10 oz. ★ \$20 GF



## CHEESE LOVERS

Cheese, cheese, and more cheese! A combination that will satisfy any cheese lover's appetite.

*Cheddar Cheese, Jalapeño Cheese, Buffalo Ranch, White Cheddar*

Net Wt. 15 oz. ④ \$45 GF



## BUTTER MICROWAVE (15 PACK)

Take advantage of this convenient way to enjoy a freshly popped taste with a rich butter flavor. 0 grams of trans fats.

Net Wt. 37.5 oz. + \$20 GF UD



## CARAMEL SEA SALT

Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. The crunchy, sweet, and salty combination will leave you wanting more.

Net Wt. 15 oz. ◇ \$30 GF



## CHOCOLATE LOVERS

Our Chocolate Lovers tin features 5 sweet treats that you can't resist!

*Milk Chocolatey Pretzels, White Chocolatey Pretzels, White Ruby, Peanut Butter Cup, Sea Salt Splash*

Net Wt. 55 oz. ⑤ \$60



## KETTLE CORN MICROWAVE (15 PACK)

Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams of trans fats.

Net Wt. 37.5 oz. ✓ \$20 GF UD



## SEA SALT SPLASH

Caramel popcorn dunked in dark fudge and sprinkled with a splash of sea salt. If you have never tried this combination, you don't know what you're missing.

Net Wt. 15 oz. ▲ \$30 GF



## MUD PUDDLES

A sweet combination of our buttery caramel corn and crushed peanuts coated in rich creamy fudge.

Net Wt. 15 oz. ☾ \$30 GF



## CHEDDAR CHEESE

Made with real cheddar cheese. Each freshly popped kernel is a savory blend of cheeses that will keep you coming back for more.

Net Wt. 5.5 oz. ● \$20 GF



## MILITARY DONATION

Send the gift of popcorn to our military men and women, their families, and veterans' organizations. The popcorn will be shipped directly and is not available for local delivery.

☰ \$30/\$50

# PRODUCT

## 2025 Popcorn Flyer



# UNIT POPCORN COMMISSIONS AND INCENTIVES

## FOR TRADITIONAL SALES

(Show-n-Sell and Take Order (Flyer Sales))

Base = 29%

Training = 5%

Commission with training and prizes = 34%

Commission with training no prizes = 37%



## FOR ONLINE SALES

ONLINE = 60% per order goes to unit and Council.

COMMISSION = 35% Unit Commission



# COUNCIL INCENTIVES

Sellers Club!!! For every \$650 that a Scout raises for their Pack/Troop/Crew/Post's program, they earn a ticket towards Sellers Club prizes/events and the Sellers Club Patch Level 1.

Scouts that Fundraise \$1,000 earn the Council's Popcorn Shoulder Patch Level 2!

3 Amazon \$25 Gift Card Drawings (every fundraising unit is eligible for the Drawings)!



# PR POPCORN WINNER'S CIRCLE ONLINE SALES INCLUDED!

\$3,000 Winner's Circle  
Scout can select their prize

## WINNER'S CIRCLE

★ **SELL \$3,000**

PICK A PRIZE FROM THE WINNER'S CIRCLE FOR EVERY \$3,000 SOLD

*Prizes subject to availability*



**\$200 AMAZON  
GIFT CARD**



**\$200 BEST BUY  
GIFT CARD**



**\$200 AMC  
GIFT CARD**



**TELESCOPE**



**DRAWING TABLET**



**40" SMARTCAST TV**



**GAME TABLE**



**LAPTOP**



# PR POPCORN WINNER'S CIRCLE ENTER A SCOUT INTO THE WINNER'S CIRCLE

Name of person picking up prize

Email of person picking up prize

Click "Submit"

- Click "Winner's Circle" from the unit dashboard
- Select the Scout's name you wish to enter
- Type in the required information
  - Invoice Period (Fall 2025)
  - Amount Sold (Total Dollars Scout Sold)
  - Prize Choice
  - Worksheet Verification (this can be take order forms, excel tracker sheet, photos, etc.
  - Zip Code
  - Name of person picking up prize (if physical prize)
  - Email of person picking up prize

## Add Prize

Scouts / Prizes / + Add Prize

Scout

Brian Arndt

Sales Season \*

--Select--

Amount Sold \*

Enter value without "\$" symbol

Prize Type \*

Worksheet Verification \*

Choose File No file chosen

Worksheet Verification 2

Choose File No file chosen

Worksheet Verification 3

Choose File No file chosen

Zip \*

Pickup Name \*

Pickup Email \*

briana@ruralroute1.com

Submit



# HOW TO SELL

## **SCOUT TASTING SESSION**

S

The purpose of a tasting session is to have each Scout try 1 or 2 kernels of each flavor. Once everyone has tasted each flavor, have the Scouts vote on which popcorn they liked best! By conducting a tasting session for your group you create product familiarity and product knowledge.

e

## **EDUCATE**

Educate your Scouts on a timeline that best fits your unit's potential & calendar.

L

## **LEAD**

Lead the unit with sales goals down to each individual Scout

L

## **LEVERAGE**

Leverage the unit's plan to all Scouts, leaders, and families.

Connect the sales goal to the unit budget.







# FAMOUS PR POPCORN TASTING KIT

The purpose of a tasting session is to have each Scout try 1-2 kernels of each flavor.

(It's Free!)  
Let the Scouts vote on their favorites - have fun with it!

Boost your sales with a tasting session. Foster familiarity and product knowledge.

Encourage the Scouts to share their tasting experience with potential buyers.





# TASTING KIT FLAVOR GRID



## How to Conduct a Tasting Session ?

The process of a tasting session is to have each Scout try 1 to 2 kernels of each flavor and have the Scouts vote on which popcorn they enjoy most. Tally votes & determine which flavors were everyone's favorites!

## How a Tasting Session Will Help Your Sales \$

A tasting session creates product familiarity and product knowledge. Now each Scout can use the tasting results as a selling tool by sharing their favorite flavors! Make sure to share more than 1 flavor & upsell!

Download Tasting Kit Name Cards at [www.prpopcorn.com](http://www.prpopcorn.com)

## TASTING KIT





# HOW TO SELL

**SALES FLYERS**



**TAKE-TO-WORK TENTS**



**IND MONEY ENVELOPES**



**UNIT MONEY ENVELOPES**



**SALES BANNER**



**TASTING KITS**



**TOTES**



**DOOR HANGERS**





Inside Top

SALES FLYER

YOUR FAVORITE POPCORN and MORE!



CLASSIC CARAMEL CORN

Glazed to perfection with real butter and brown sugar to create a flavor to remember, with a crunch you can't forget.

Net Wt. 8 oz. ▲ \$10 ☞



JALAPEÑO CHEESE

The unmistakable zip of jalapeño pepper gives this feisty popcorn flavor its heat. Perfect for those who like their snacks with a little kick.

Net Wt. 5.5 oz. ■ \$20 ☞



YELLOW POPPING CORN

America's healthiest snack food in a re-sealable Adventure tub! Pops up tender for that fresh popcorn taste you're craving.

Net Wt. 2 lbs ▲ \$15 ☞ Ⓚ



KETTLE CORN

Experience a tasteful treat, sure to satisfy your sweet and salty craving.

Net Wt. 10 oz. ★ \$20 ☞



BUTTER MICROWAVE (15 PACK)

Take advantage of this convenient way to enjoy a freshly popped taste with a rich butter flavor. 0 grams of trans fats.

Net Wt. 37.5 oz. ⬢ \$20 ☞ Ⓚ Ⓛ



CARAMEL SEA SALT

Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. The crunchy, sweet, and salty combination will leave you wanting more.

Net Wt. 15 oz. ⬠ \$30 ☞



KETTLE CORN MICROWAVE (15 PACK)

Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams of trans fats.

Net Wt. 37.5 oz. ⬢ \$20 ☞ Ⓚ Ⓛ



SEA SALT SPLASH

Caramel popcorn dunked in dark fudge and sprinkled with a splash of sea salt. If you have never tried this combination, you don't know what you're missing.

Net Wt. 15 oz. ▲ \$30 ☞



CHEDDAR CHEESE

Made with real cheddar cheese. Each freshly popped kernel is a savory blend of cheeses that will keep you coming back for more.

Net Wt. 5.5 oz. ● \$20 ☞



MUD PUDDLES

A sweet combination of our buttery caramel corn and crushed peanuts coated in rich creamy fudge.

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CLASSIC TRIO

Everyone's favorite blend of sweet & savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them individually.

Caramel Corn, Cheddar Cheese, Butter

Net Wt. 17.75 oz. Ⓟ \$35 ☞



CHEESE LOVERS

Cheese, cheese, and more cheese! A combination that will satisfy any cheese lover's appetite.

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CHOCOLATE LOVERS

Our Chocolate Lovers tin features 5 sweet treats that you can't resist!

Milk Chocolatey Pretzels, White Chocolatey Pretzels, White Ruby, Peanut Butter Cup, Sea Salt Splash

Net Wt. 55 oz. Ⓢ \$60



MILITARY DONATION

Send the gift of popcorn to our military men and women, their families, and veterans' organizations. The popcorn will be shipped directly and is not available for local delivery.

🇺🇸 \$30/\$50

Inside Bottom

SELLER NAME: \_\_\_\_\_  
UNIT NUMBER: \_\_\_\_\_  
PHONE NUMBER: \_\_\_\_\_  
PRIZE SELECTION: \_\_\_\_\_

Name/Address/Phone		Yellow Popping Corn	Classic Caramel Corn	Butter Microwave	Kettle Corn Microwave	Cheese Lovers	Jalapeno Cheese	White Corn	Sea Salt Splash	Caramel W/ Sea Salt	Homemade Heroes	Cheese Lovers	Chocolate Lovers	Military Donation	Military Donation	TOTAL ITEMS	AMOUNT DUE	PAID (X)	DEL (X)
1		\$10	\$10	\$20	\$20	\$20	\$20	\$25	\$25	\$30	\$40	\$60	\$30	\$50					
2																			
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4																			
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30																			
TOTALS																			



Scout takes the flyer door to door to collect orders.

Form has spaces for up to 30 names.



# TAKE TO WORK TENT

## Front



**MILITARY DONATION**

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**\$30/\$50**



**CHOCOLATE LOVERS**

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**Net Wt. 5.5 oz. \$60**



**CHEESE LOVERS**

A combination of cheese, cheddar, and more that will satisfy any cheese lover's appetite. Cheddar Cheese, Buffalo Ranch, White Cheddar

**Net Wt. 15 oz. \$45**



**CLASSIC TRIO**

Everyone's favorite blend of sweet and savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them individually. Caramel Corn, Cheddar Cheese, Butter

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**MUD PUDDLES**

A sweet combination of our buttery caramel corn and crushed peanuts coated in rich creamy fudge.

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**SEA SALT SPLASH**

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**Net Wt. 15 oz. \$30**



**CARAMEL SEA SALT**

Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. The combination will leave you crunchy, sweet, and salty wanting more.

**Net Wt. 15 oz. \$30**

*More delicious options on the other side!*

**YOUR FAVORITE POPCORN and MORE!**

PECATONICA RIVER POPCORN

**YOUR FAVORITE POPCORN and MORE!**

PECATONICA RIVER POPCORN



**CLASSIC CARAMEL CORN**

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**Net Wt. 8 oz. \$10**



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**Net Wt. 2 lbs \$15**



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**KETTLE CORN**

Experience a tasteful treat, sure to satisfy your sweet and salty craving.

**Net Wt. 10 oz. \$20**

*More delicious options on the other side!*

Setup a display of your popcorn at a high traffic area, such as place of employment. Easy way to increase your sale!

## Back

SELLER NAME: \_\_\_\_\_

UNIT NUMBER: \_\_\_\_\_

PHONE NUMBER: \_\_\_\_\_

PRIZE SELECTION: \_\_\_\_\_

	Yellow Popping Corn	Classic Caramel Corn	Butter Microwave	Kettle Corn Microwave	Cheddar Cheese	Jalapeño Cheese	Real Corn	Sea Salt Splash	Cheddar White Sea Salt	Hometown Heroes Trio	Chocolate Lovers	Military Donation	Military Donation	TOTAL ITEMS	AMOUNT DUE	PAID (X)	DEL. (X)
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2																	
3																	
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TOTALS:																	

THANK YOU FOR YOUR SUPPORT!



OUR LOCAL  
SCOUTS  
APPRECIATE  
YOUR SUPPORT  
2025

OVER  
70%  
GOES BACK TO  
SCOUTING

PECATONICA RIVER POPCORN®

SHOP ONLINE!  
www.prpopcornstore.com

**TRUSTWORTHY DUO** \$30  
Everyone's favorite blend of sweet & savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them one at a time.

- 10 oz. Classic Caramel Corn ®
- 4 oz. Cheddar Cheese ®

**LOYAL FAVORITE** \$30  
Get our delicious Butter gourmet popcorn in a convenient microwave pack. ®

- 15 Bags of Butter Microwave (0g of trans fat)

**FRIENDLY BUNDLE** \$35  
A new favorite combination you'll be sure to love. Share with your friends!

- 10 oz. Classic Caramel Corn ®
- 4 oz. Cheddar Cheese ®
- 9 oz. Honey Roasted Peanuts ®

**KIND AND SPICY COMBO** \$35  
Crunchy, savory, and spicy - a great way to sample our collection with a kick!

- 4 oz. Jalapeño ®
- 4 oz. Buffalo Ranch ®
- 7 oz. Cajun Crunch

**COURTEOUS CLUSTER** \$40  
A perfect selection of sweet, savory, and a touch of salty.

- 10 oz. Classic Caramel Corn ®
- 4 oz. Cheddar Cheese ®
- 12 oz. Sea Salt Splash (Caramel popcorn dunked in dark fudge and sprinkled with a splash of sea salt.) ®

**HELPFUL MIX** \$40  
Try our variety of caramel, cheddar cheese, and chocolate goodness.

- 10 oz. Classic Caramel Corn ®
- 4 oz. Cheddar Cheese ®
- 5 oz. Pecan Caramel Clusters

**OBEDIENT BLEND** \$40  
A great mixture of caramel, cheddar cheese, and caramel covered cashews.

- 10 oz. Classic Caramel ®
- 4 oz. Cheddar Cheese ®
- 5 oz. Cashew Caramel Clusters

Front

# DOOR HANGER

Best utilized for those customers requesting more time to make a decision. Leave the door hanger with the customer and return to collect the order at a later date. One customer per hanger.

Back

FREE SHIPPING!

**CHEERFUL VARIETY** \$45  
Chocolatey, nutty, caramel-y — what's not to love? A gourmet sampler treat.

- 5 oz. Pecan Caramel Clusters
- 5 oz. Cashew Caramel Clusters
- 6 oz. Sea Salt Caramels

**THRIFTY BREW** \$45  
Enjoy your day start to finish with this variety.

- 10 oz. Classic Caramel ®
- 7 oz. Coffee ®
- 6 oz. Mocha Chocolate Cups ®

**BRAVE MEDLEY** \$50  
A perfect mixture of gourmet chocolate treats. Enjoy one of each.

- 5 oz. Pecan Caramel Clusters
- 5 oz. Cashew Caramel Clusters
- 6 oz. Mocha Cups ®
- 6 oz. Sea Salt Caramels

**CLEAN CLASSIC** \$50  
Can't get enough? We've got you covered with this bulk pack of our sweetest popcorn blend.

- 4 x 12 oz. White Ruby (Perfect blend of sweet popcorn & tart cranberries smothered in luscious white fudge.) ®

**REVERENT COLLECTION** \$60  
Something for everyone! Enjoy this large sampler today.

- 10 oz. Classic Caramel ®
- 4 oz. Cheddar Cheese ®
- 12 oz. Sea Salt Splash ®
- 7 oz. Coffee ®
- 5 oz. Cashew Caramel Clusters

**MILITARY DONATION** \$10  
Send the gift of popcorn to our military men and women, their families and veterans' organizations. Not available for local delivery.

SELLER NAME: \_\_\_\_\_  
SELLER ID: \_\_\_\_\_  
PHONE NUMBER: \_\_\_\_\_  
www.prpopcornstore.com  
THANK YOU!



# MONEY ENVELOPES



www.prpopcorn.com

## Unit Money Envelope

Unit Name: \_\_\_\_\_

Money Due: \_\_\_\_\_

Total Amount: \_\_\_\_\_

Keep all Scout individual money envelopes together in the unit money envelope



www.prpopcorn.com

## INDIVIDUAL MONEY ENVELOPE

When Delivering Popcorn...

1. Smile and accept the customer's money.
2. Make checks payable to: \_\_\_\_\_
3. When making change, count the money aloud.
4. After they have paid, give them the popcorn.
5. Thank your customer.

Name: \_\_\_\_\_

Phone: \_\_\_\_\_

# Containers Sold: \_\_\_\_\_

Amount of Money Due: \_\_\_\_\_

Money is Due By: \_\_\_\_\_

USE THIS ENVELOPE TO HOLD YOUR MONEY AND CHECKS



# SALES BANNER

**BUY YOUR SCOUT POPCORN HERE!**

**OVER 70% IT'S POPCORN TIME OVER 70%**  
**GOES BACK TO SCOUTING**



**PECATONICA RIVER POPCORN**



Use to draw attention to your display or location.



# WHERE TO SELL



## Show & Sell

Set up in high traffic area  
Popcorn is ordered in  
advance on consignment  
from Council



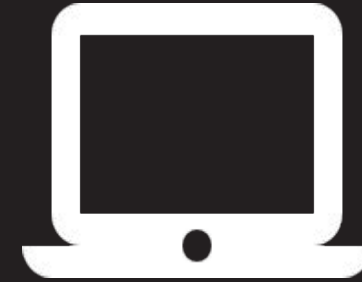
## Show & Deliver

Combine Show & Sell and  
Take Order  
Popcorn is taken door to  
door & sold on the spot



## Take Order

Traditional way of  
going door to door  
Popcorn is delivered after  
the sale



## Online Store

Customers can  
support all across  
the country  
Each Scout gets credit for  
sales



# ONLINE STOREFRONT

PRPOPCORNSTORE.COM

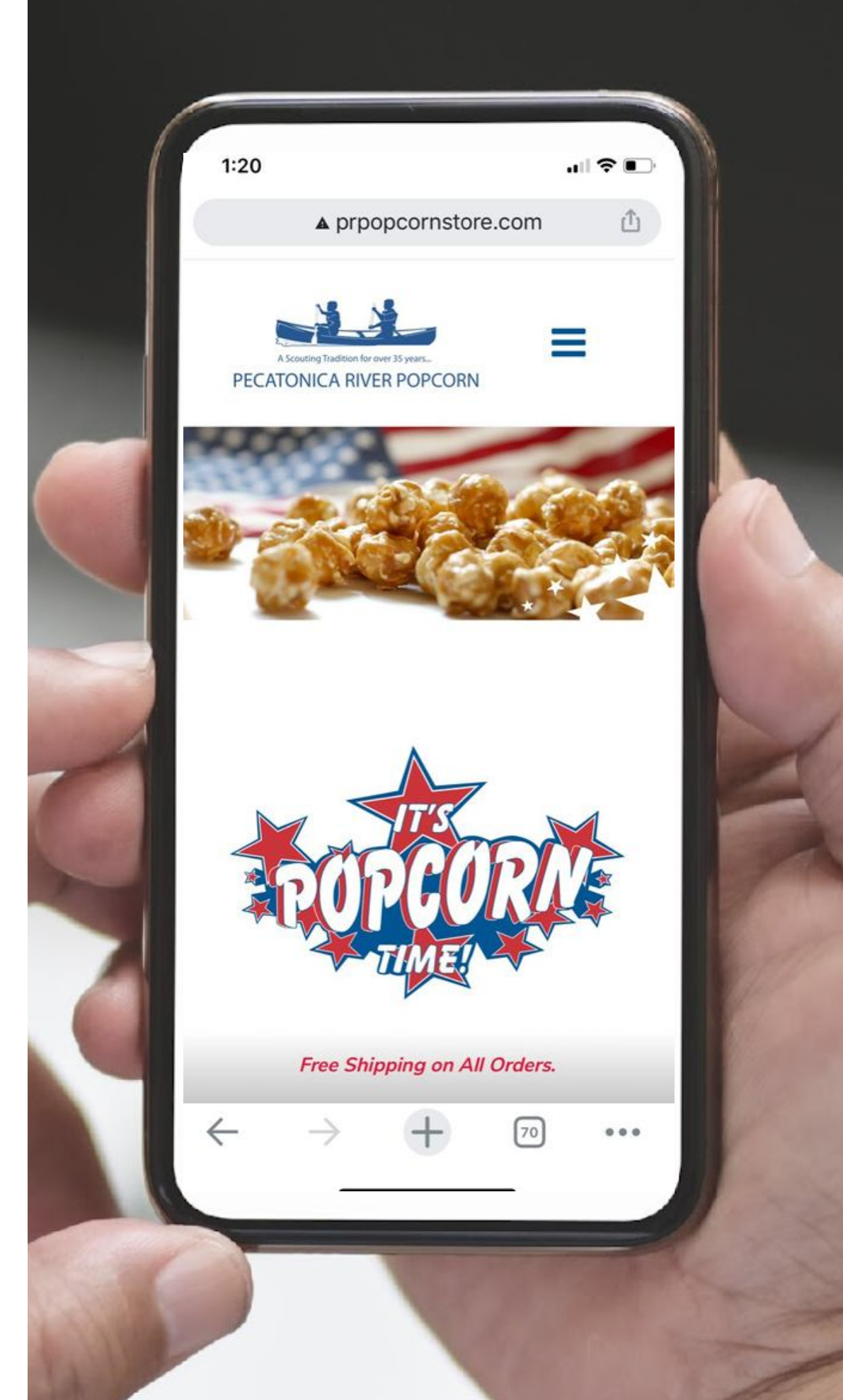
60% of every purchase goes to the Scout's unit and Council  
in their name

FREE SHIPPING

No deliveries to worry about - all ships from PRP

ALL SALES COUNT TOWARDS PRIZE LEVELS

Personable email can be sent to family & friends with  
customized video message







A Scouting Tradition for over 35 years.....

PECATONICA RIVER POPCORN



2 Items



A. TRUSTWORTHY DUO

Caramel, Cheese

\$30.00



B. LOYAL FAVORITE

Butter

\$30.00



C. FRIENDLY BUNDLE

Caramel, Cheese, Honey Roasted Peanuts

\$35.00



D. KIND AND SPICY COMBO

Jalapeno Cheese, Buffalo Ranch, Cajun Crunch

\$35.00



E. COURTEOUS CLUSTER

Caramel, Cheese, Sea Salt Splash

\$40.00



F. HELPFUL MIX

Caramel, Cheese, Pecan Caramel Clusters

\$40.00



G. OBEDIENT BLEND

Caramel, Cheddar, Cashew Caramel Clusters

\$40.00



H. CHEERFUL VARIETY

Pecan Clusters, Cashew Clusters, Sea Salt Caramels

\$45.00



I. THRIFTY BREW

Caramel, Coffee, Mocha Chocolate Cups

\$45.00



J. BRAVE MEDLEY

Pecan Clusters, Cashew Clusters, Mocha Cups, Sea Salt Caramels

\$50.00



K. CLEAN CLASSIC

White Ruby

\$50.00



L. REVERENT COLLECTION

Caramel, Cheddar Cheese, Sea Salt Splash, Coffee, Cashew Caramel Clusters

\$60.00



M. MILITARY DONATION

\$10.00



Free Shipping on All Orders.



# CARD READER

## SQUARE

Accept credit cards anywhere! Square readers works with the free Square Point of Sale app to allow everyone to take payments on their smartphone or tablet. Increase your popcorn sales with the latest technology.

## FREE

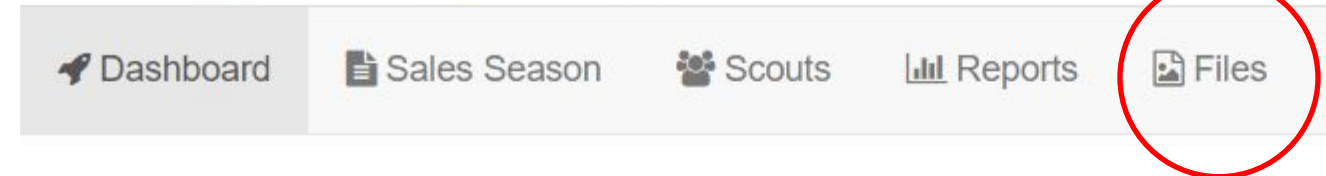
[squareup.com/i/prpopcorn5](https://squareup.com/i/prpopcorn5)

- 2.6% + \$0.10 per swipe applies





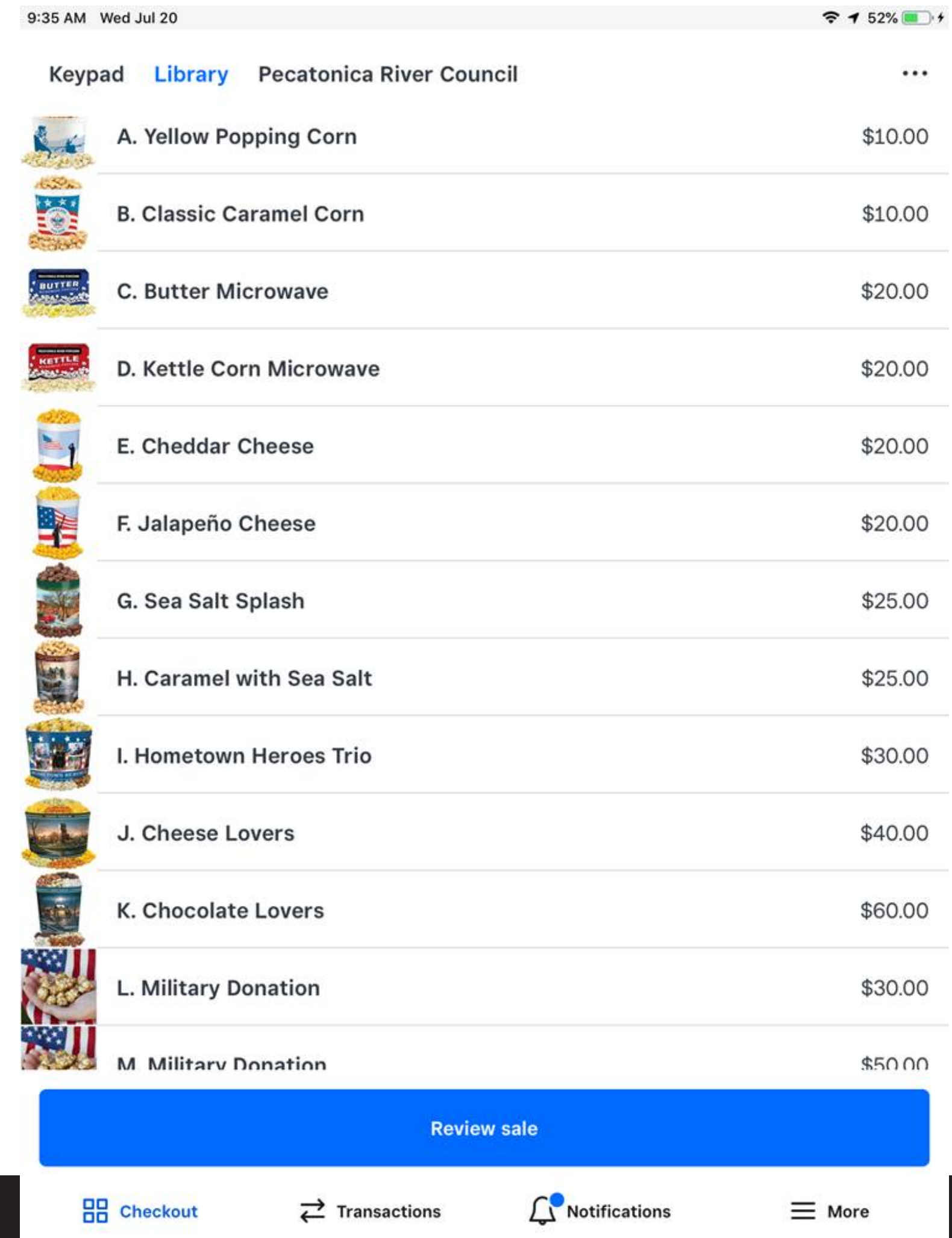
# CARD READER



## SQUARE

Save time by uploading a file containing all products and pricing to your Square library. Images also available for upload.

Both files can be found by clicking the files link once logged into your unit's account at [www.prpopcorn.com](http://www.prpopcorn.com).





# CARD READER

## SQUARE ACCOUNT SETUP

Just head to [squareup.com](https://squareup.com) to sign up for Square for FREE.

- Type of merchant – Business
- Business information - When applying for a merchant processing account you should use your Chartering Organizations (TIN).
- Type of business – Charitable Organization
- Enter personal information (including SSN) to verify that you are a real person, does not perform a credit check.





# TECHNICAL SUPPORT & SERVICES

## KERNEL TRACKER TOOL

INVENTORY MANAGEMENT APP

WEB BASED (NO APP STORE)

LINK TO DOWNLOAD AVAILABLE ON UNIT DASHBOARD

LIST SHOW-N-SELL LOCATIONS SHIFTS AVAILABLE

MANAGE SIGN UPS FOR SHOW-N-SELL LOCATION SHIFTS



## MYPRPOPCORN TOOL

ONLINE SELLING APP FOR SCOUT

SHARE VIA SOCIAL PLATFORMS

TRACK SALES PROGRESS (ONLINE AUTO POPULATES)

SIGN UP FOR SHOW-N-SELL LOCATION SHIFTS





# TECHNICAL SUPPORT & SERVICES

SALES TUTORIALS [www.pecatonicariverpopcorn.com/Tutorials.html](http://www.pecatonicariverpopcorn.com/Tutorials.html)

Kernel Tracker

My PR Popcorn

Seller ID

Scout Boss (unit)

Sales Banner

Super Saturday Prize

Bullet Board

Envelopes

Tote Bag

Tasting Kit

Sales Flyer

Take to Work Tent

Door Hanger

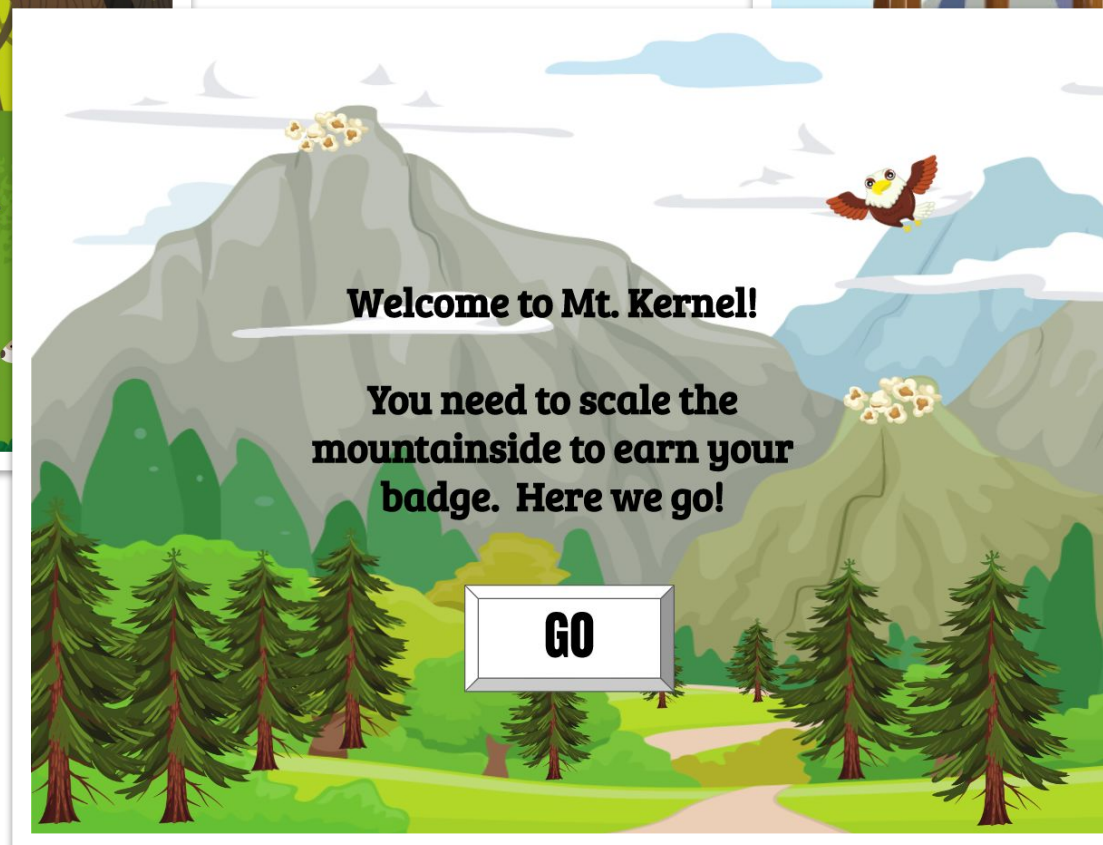
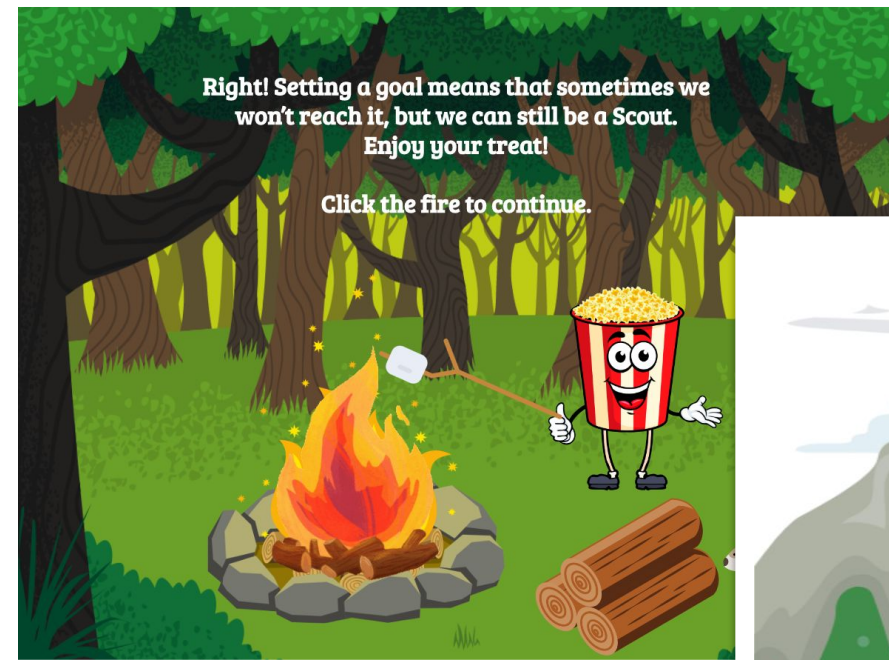




# TECHNICAL SUPPORT & SERVICES

## Interactive Activity

Learn salesmanship and product skills  
by canoeing down the Popcorn River.





# Scout Boss

## Create Unit Account

- Go to PRPopcorn.com
- Click “My Account”
- Click “Create Unit Profile”

### Sign-In

Username

Password

Login

[Forgot your password?](#)

[Watch Seller ID Tutorial Video](#)

### Sign-Up

 [Create Unit Profile](#)

#### Why Sign-Up?

- Place unit orders
- View order history
- Sign up Scouts for online sales
- Enter Scouts into Winners Circle
- Download your worksheet tool



# Scout Boss

## Unit Signup

- Council Key = 400LC
- Choose District, Unit type and number from drop downs
- Username has to be unique
- Can use same email if managing multiple units
- Click “Next” to commit to the sale.

### Unit Signup

Council Key \*

Council \*

District \*

Unit Type \*

Unit \*

First make your select ▼

First make your select ▼

First make your selec ▼

First make your selec ▼

Username \*

Password \*

Confirm Password \*

6+ characters with 1 number

First Name \*

Last Name \*

Address \*

City \*

State \*

Zip \*

--Select-- ▼

#####

Phone \*

Email \*



# Scout Boss

## Dashboard

Summary of your unit’s sale at a glance

### Hot buttons

- New order
- Manage Orders
- Scout Seller IDs
- Winners Circle
- Worksheet Tool
- Kernel Tracker

Dashboard

Dashboard

+ New Order

Manage Orders

Scout Seller IDs

Winner's Circle

Worksheet Tool

Kernel Tracker

Order Summary

Current Season - Fall 2021

Download data

Order Type ▲	Total Containers	Total Retail Dollars	Total Unit Cost	Unit Commission
Return	0	\$0.00	\$0.00	\$0.00
Show & Sell	158	\$3,010.00	\$2,107.00	\$903.00
Take Order	0	\$0.00	\$0.00	\$0.00
Total	158	\$3,010.00	\$2,107.00	\$903.00

Prior Season Comparison - Fall 2020

Download data

Order Type ▲	Total Containers	Total Retail Dollars	Total Unit Cost	Unit Commission
Show & Sell	142	\$2,880.00	\$2,016.00	\$864.00
Total	142	\$2,880.00	\$2,016.00	\$864.00

Important Dates

Event Date	End Date	Event Name	Event Details
8/1/2022	8/1/2022	Popcorn Kickoff	
8/15/2022	8/15/2022	Show & Sell Order Due	
8/25/2022	8/26/2022	Show & Sell Distribution	
10/21/2022	10/21/2022	Take Order Due	
11/8/2022	11/8/2022	Take Order Distribution	

Council Info

Name

Pecatonica River Council

Address

105 E Tama St

CityStateZip

Livingston53554

Phone No.

608.943.8283



# Scout Boss

## Place an Order

- Remember:
  - Show n Sell orders enter in as cases (If you are unsure of how many containers are in a case per product, please see “Helpful Tips” at the bottom of the page.)
  - Take Orders enter in as individual containers.
- At the bottom of the order form, you have the ability to add any notes/comments to the order.
- Click “Update” to place your order.

Sale Season

Fall 2021

Order Status

Submitted by Unit

Order Type

Show & Sell

Location

Location 1

	Image	Product	Price	Cases	Containers	Total Containers	Line Total
1	▲	2# Yellow Popping Corn - AB	\$10.00	<input type="text" value="0"/>		0	\$0.00
2	🌲	Caramel - TV Bucket	\$10.00	<input type="text" value="0"/>		0	\$0.00
3	⊕	15 Pack Butter	\$20.00	<input type="text" value="0"/>		0	\$0.00
4	☑	15 Pack Kettle Corn	\$20.00	<input type="text" value="0"/>		0	\$0.00
5	●	7 oz. Cheddar Cheese - Salute	\$20.00	<input type="text" value="0"/>		0	\$0.00
6	■	7 oz. Jalapeno Cheese - Liberty	\$20.00	<input type="text" value="0"/>		0	\$0.00
7	◇	Caramel w/Sea Salt - HH	\$25.00	<input type="text" value="0"/>		0	\$0.00
8	▲	Sea Salt Splash - HldLn	\$25.00	<input type="text" value="0"/>		0	\$0.00
9	③	Hometown Heroes Trio	\$30.00	<input type="text" value="0"/>		0	\$0.00
10	④	Cheese Lovers - AFP	\$40.00	<input type="text" value="0"/>		0	\$0.00
11	⑤	Chocolate Lovers - CTG	\$60.00	<input type="text" value="0"/>		0	\$0.00
Total						0	\$0.00

Notes



# Scout Boss

## Enter Scout for Seller ID

- Click “Scout Seller IDs” on the Dashboard.
- A list of Scouts with current online Seller ID’s will populate.
- You do not have to enter a Scout every year for a new Seller ID. Scouts can use the same ID year after year while with this unit.
- To add a new Scout, enter in the required fields (white boxes next to the Add button):
  - First Name
  - Last Name (we only need the first two letters of his/her last name)
  - Parent/Guardian email address
  - Click “Add.” A random Seller ID will be populated and an email will be sent to the parent/guardian letting them know their Scout’s Seller ID.

Scouts

Scouts

Active Scouts

Inactive Scouts

All Scouts

X Bulk Delete

<input type="checkbox"/>	Inactive	First Name	Last Name	Email	Seller ID	Date Added		
<input type="checkbox"/>	<input type="checkbox"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>				<div>Add</div>
<input type="checkbox"/>	No	John	Doe	johndoe@email.com	0EAX6C	10/13/2017	<div>Prizes</div>	<div>Edit X Delete</div>
<input type="checkbox"/>	Yes	Joe	Smith	joesmith@email.com	6QJN1C	10/30/2017	<div>Prizes</div>	<div>Edit X Delete</div>
<input type="checkbox"/>	No	test	test	alisa.proskura@caspio1.com	S0211I	11/28/2017	<div>Prizes</div>	<div>Edit X Delete</div>
<input type="checkbox"/>	No	Benny	White	bwhite@test.com	XS1U2W	3/22/2018	<div>Prizes</div>	<div>Edit X Delete</div>

Records 1-4 of 4

# Scout Boss

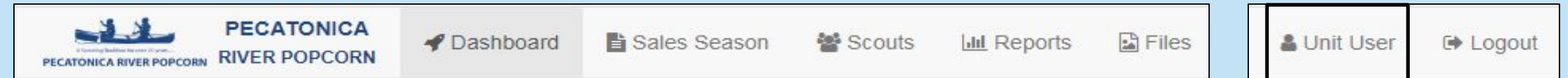
# Tabulate Your Order

- Excel document downloadable from unit dashboard to help keep track of your sale

Pecatonica River Council Worksheet Tool 2021																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																																								
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# Scout Boss



## What is Included in the Top Header?

### Dashboard

Select this at any time to go back to the dashboard.

### Sales Season

Add/edit/view any orders placed during the fundraiser year.

Print an invoice

### Scouts

Add/view all Scouts

Edit Scouts information

Enter in Winners Circle prize

### Reports

Pick Tickets

Online Invoices (online sales per Scout)

Remaining Balance

Sales Summary

Commission Matrix – this report shows you the commission percent assigned to your unit. If there is a mistake with that percent, please contact your council office.

### Files

Here you can:

Print council specific forms

# THANK YOU

[pops@prpopcorn.com](mailto:pops@prpopcorn.com)



A Scouting Tradition for over 35 years.....

PECATONICA RIVER POPCORN